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THE UNIVERSITY OF WAIKATO



TE WHARE WĀNANGA O WAIKATO



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Outside

GRADUATION

School of Management Studies
Executive Education Programme

1994

THE UNIVERSITY OF WAIKATO
TE WHARE WĀNANGA O WAIKATO

GRADUATION

Saturday 15 October, 1994

Trustbank Theatre

ORDER OF PROCEEDINGS

The Assembly is requested to stand as the Academic Procession enters the Theatre, and to remain standing for the playing of "God Defend New Zealand". This will be sung twice, the second time in Māori.

The Pro-Chancellor, Ms C. Bennett, BSc *Otago* BEd DipEd MEd Admin *Massey*, will open the proceedings.

The Vice-Chancellor, Professor Bryan Gould BA, LL.M. *Auck*, MA, BCL *Oxon*, will address the Assembly.

The Guest Speaker, Mr Pryme Footner will address the Assembly.

The Dean of Management Studies, Professor M.J. Pratt BA *Sheff* MCom *Witw* DCom *SA* ACA FCA will present to the Pro-Chancellor for the conferment of their degrees and the award of their diplomas, the graduands from the School of Management Studies.

Student Speaker Te Taru White will address the Assembly.

Student Speaker Yew Lum Leong will address the Assembly.

The Assembly will stand to sing "Gaudeamus".

The Assembly is asked to remain standing until the Procession has left the Theatre.

"GOD DEFEND NEW ZEALAND"

God of Nations at Thy feet
In the bonds of love we meet;
Hear our voices we entreat;
God defend our freeland.

E Ihowa, Atua
O Nga Iwi O te Ao
Ata whakarongona;
Me aroha noa.

Guard Pacific's triple star,
From the shafts of strife and war;
Make her praises heard afar,
God defend New Zealand.

Kia hua ko te pai;
Kia tau to atawhai;
Manaakitia mai
Aotearoa.

"GAUDEAMUS"

Gaudeamus igitur juvenes dum sumus;
Gaudeamus igitur juvenes dum sumus;
Post jocundam juventutem,
Post molestam senectutem,
Nos habebit humus, nos habebit humus.

Vivat Academia! Vivant professores!
Vivat Academia! Vivant professores!
Vivat membrum quodlibet,
Vivant membra quaelibet,
Semper sint in flore! Semper sint in
flore!

Vita nostra brevis est, brevi finietur;
Vita nostra brevis est, brevi finietur;
Venit mors velociter,
Rapit nos atrociter,
Nemini parcetur, nemini parcetur.

Music by: WAIKATO TIMES HAMILTON BRASS

Conductor: Ian Levien

Processional: "*Entry of the Guests*" from Wagner's Opera "*Tänhäuser*".

SCHOOL OF MANAGEMENT STUDIES
MASTER OF BUSINESS ADMINISTRATION
International

Gerry Timothy Glynn
Peter Douglas Hart
Margaret Jane Hayward
Chao Jung (Jennifer) Lee
Yew Lum Leong
Kek Lian Lim
Shaun Robert Lynn
Laurence Gerard McCormack
Stephen Ian Mera

Roy Stewart Middleton
Anthony William Motion
T Ravichandar
Ian Branson Roy
Robert Malcolm Simcock
Sulzari Mohamed
Hung Cheong (Kelvin) Tong
Wee Hing (Roy) Wong

Executive

Geoffrey David Andrews
Ian Kenneth Bridge
Glenn Bunting
David John Clarke
Garth William Dibley
Shane Andrew Gibbons
Sheryl Leigh Goulin
Patricia Sharon Hollis
Robert John Howlett
Stephanie Margaret Jones
Denis Rex Jury
Michael Roy Kedian
Hugh Russell King

James Hutchison Lovatt
Michael Douglas Martin
Andrew James McIntosh
David Geoffrey McMillan
Anthony Grant Richardson
Kevin David Rose
Derek Edward Roser
Angela Marie Sanson
Peter John Sherwin
David John Snell
Aubrey Tokawhakaeta Temara
Kevin John Tucker
Te Taru White
Warren William Yardley

DIPLOMA IN MANAGEMENT STUDIES

Kathleen Mary Baldwin
Dean Ferguson Bell
Tania Kaye Brenstrum
John Rolphe Bryant
Jane Elizabeth Eggleton
Bryce Dalwood England
Michael John Ferguson

Kevin Richard Ford
Rosemary Ann Kent
Po Ko (Samson) Lee
David Neil Masters
Alasdair Douglas North
Adrian Charles Wood

DIPLOMA IN PERSONAL FINANCIAL PLANNING

Harvey Dixon
Harvey Duncan
Peter Jones
Ross Kirkbride
Adrian Koppens
Lester Luey

Karen Morris
Sheryl Nicholls
Stephen O'Connor
John Sherson
Wayne Smith
Robert Turner
Jon West

BIOGRAPHICAL NOTES

MASTERS OF BUSINESS MANAGEMENT

INTERNATIONAL

GERRY GLYNN

I began in 1983 working as a property trainee with National Parks and Reserves, Wellington and rose to the position of Senior Land Administration Officer before transferring to Works Consultancy as Property Manager. In 1988 Challenge Properties Ltd employed me as Commercial Property Manager where I managed a number of commercial properties. In 1990 I began my BCom at Otago completing in 1993 while employed as a relief shopping centre manager for up to four months of each year at different shopping centres throughout NZ. I currently manage Goldfields Shopping Centre, Thames.

PETER HART

Educated at Kamo High School, Whangarei then Massey University and completed a Horticultural Marketing degree. Was employed for a small company as Export Manager for fresh fruit NZ Produce, worked in NZ for three years and then transferred to USA with same company. Worked for a further year in US as International Buyer, resigned and gained "OE" experience for one and a half years then returned to NZ to complete Waikato MBA. Currently employed with Allied Liquor, part of the DB Group, as Account Manager.

MARGARET HAYWARD

I have had an enjoyable and varied working life and the International MBA is one more worthwhile experience. Employment includes Parliamentary Private Secretary, Freelance Writing and Tutoring in Communication Skills at the Wellington Polytechnic. As relaxation I enjoy garden design, rose hybridising and squash (the sport).

JENNIFER LEE

I completed my BBusAdmin from the Chinese Culture University in 1990 and have 12 years experience in marketing research with several companies in both Taiwan and NZ. I have been involved in product promotion, financial analysis, marketing research and a business partner in marketing research. I have now started a trading business in Auckland to market products in NZ and Asia. I am also operating a plastic manufacturing business in Taiwan. I enjoy overcoming challenges, classical music, movies, cooking different cuisine, ballroom dancing, reading detective novels and international travel.

LEONG YEW LUM

I work as a Systems Analyst for a software development company that provides computerised database solutions for businesses. My job requires me to have an intimate understanding of our clients' business requirements in order to design appropriate solutions to meet those needs. The MBA has been helpful in providing me with a broader perspective of the issues and complexities of the commercial operating environment. Of particular interest is the interaction and sharing of experiences among a group of people from a diverse culture and background. To Roy and Tony, sorry the youth in some of us kept reminding you of those yonder days.

KEK LIAN LIM

I graduated with my BMS degree from Waikato University in 1982. I have worked in Singapore and NZ, and my areas of work included research, accounting, consulting and banking. After 14 years in NZ, I have decided to return to Singapore with my family, in August 1994, to settle.

SHAUN LYNN

After completing my BSocSc from Waikato in 1991, I moved to London. Here I gained valuable experience working for an investment bank - the Central European Currency Exchange. At the end of 1992 I returned to NZ to take up an officers commission in the Royal NZ Navy to gain broad management experience. This also provided me with the opportunity to work under intense pressure while developing team and leadership skills and enhancing my strategic thinking. There are a great number of activities I like to participate in; rugby, tennis, gym work, martial arts, diving, parachuting, share market clubs, reading and music. I am always willing to try something new.

LARRY McCORMACK

After years spent wandering in the lonely, barren places of the world I came to New Zealand in 1987. Cyclone Bola saw me stranded in a shearing shed on high ground in the East Cape. On the third day the Army dropped chocolate from a helicopter and I decided that I was here to stay. From now on I will apply my vastly enhanced managerial skills to planning and purchasing health services. I wonder how I will cope after the relaxed carefree life of an MBA student.

STEPHEN MERA

I completed my BCom part-time while working at the Central Bank (Bank of Papua New Guinea) and the University of Papua New Guinea. At the University I was an Assistant Bursar both in the Purchasing and Supply Divisions, as well as the Accounting Services Division. My responsibilities included investing control and maintaining contacts with suppliers. I enjoy being involved in community and youth activities.

ROY MIDDLETON

For the past 12 years I worked mainly in Asia developing a business network that's primary function has been investment into NZ and exporting of commodities to Asia from NZ. My Asian company now has offices in Japan, China, Taiwan, Malaysia and Hong Kong. I have also worked as a consultant to a number of government agencies. I was the Founding Chairman of the NZ Association for Migration and Investment, Co-Founder of the Electoral Reform Coalition and the Cleaner Production Foundation. My pasttimes include family, tennis, music, film and fishing.

SULZARI MOHAMED

I received my Diploma in Public Administration in 1987 and degree in Business Administration in 1989. I spent two years as Marketing Executive in the State Economic Development Corporation and have been a tutor in Marketing at Mara Institute of Technology.

TONY MOTION

I have enjoyed my time on the MBA programme, especially the people I have met and worked with. To Leong and Peter, age and experience will always triumph over impetuous youth. I look forward to building on my experience in farming and agri-business in my future career.

T. RAVICHANDAR

I have been heading the operations in Asia for marketing educational resources. I have been involved in organising training seminars such as the Managerial Assessment Programme (MAP) of Training House (US) and that of the American Management Association (US). Have also assisted with the training consultancy of Singapore International Airlines (SIA) and other large organisations in Singapore. Qualifications include Assoc of Bus Executives (UK) Diploma 1990, Society of Business Practitioners (UK) Diploma 1989, Post-Graduate Diploma, Assoc of Bus Executives (UK) Advanced Diploma 1991. I enjoy playing soccer, snooker and rock-fishing.

IAN ROY

Before undertaking a MBA, I was employed by the Ministry of Foreign Affairs and Trade (MFAT) in Washington DC as a Public Affairs Officer at the NZ Embassy. Prior to this position I was a Research Officer with TRADENZ. My interests include tennis and swimming. I also have an appreciation of music, and read both general and art history keenly. In 1988 I completed my MSocSc from Waikato.

BOB SIMCOCK

I have previously been awarded a MSocSc(Hons) and a DipPsych. My working life has been typified by a preference for self-employment and variety, having worked as a Clinical Psychologist in prisons, psychiatric hospitals, and private practice. I have been farming for nearly 20 years and played a leadership role in the development of the NZ Deer Industry. Since the mid 1980's I have been involved in the establishment of a number of businesses and the export of products and services to Asia and North America. I have also held a number of Directorships and am currently a Director of Health Waikato Ltd. Together with Roy Middleton, we have recently established a consultancy business, the 'Waikato Group', and are also investigating several other business opportunities.

KELVIN TONG

I have around six years experience in the computer software industry, mainly in financial institutions. My last position, before participating in the International MBA programme, was the Computer Department Head in the South China Brokerage Ltd in Hong Kong. In the future I would like to pursue a management position in an Information Technology Department in a large financial institution, possibly multinational.

ROY WONG

I see myself as a flexible, practical person and would like to participate in business development and trading activities. Having completed my MBA, I now have good knowledge in general management. I hope to take up an important position in a large multinational organisation, where opportunity exists for successful candidates to make rapid career progress. I have a BE(Hons) from Liverpool University and a Graduate Diploma in Marketing from the Chartered Institute of Marketing, CIM, UK.

MASTER OF BUSINESS ADMINISTRATION

EXECUTIVE

GEOFF ANDREWS

Born in the 50's and working by the late 60's as an Engineering cadet having affairs with automobiles and other mechanicals. Polytechnic experience delivered an NZCE then marriage arrived, followed by overseas experience. Stars and Stripes gave an Engineering Diploma and membership of Tau Beta Pi. Returned to NZ in mid 70's disillusioned by the sensibilities of age. Struggled with carpets, lost the battle, and faced eight years of self employment. Internal molecular conspiracy resulted in milk station management. Reborn in the 90's thanks to the MBA. Churchill said "Never, Never, Never give up" - I didn't. I made it. Thanks to my wife, my children, my peers and the staff at Waikato University.

IAN BRIDGE

Career to date has largely concentrated on financial management with the dairy industry matching earlier obtained ACA accounting qualification. Main interests include family, skiing and church activities.

GLENN BUNTING

I am currently employed by the Hamilton City Council as Traffic Engineer in the Streets Management Unit. I am a registered civil engineer with a degree from Auckland University. My early professional experience was developed both in the public sector as a local authority roading engineer and in the private sector as the director of a small roading construction company.

DAVID CLARKE

Currently General Manager of Finance and Commerce at South Auckland Health. Worked in Marketing and Finance at Goodman Fielder Wattie and Finance and Engineering at NZ Steel. I have a Bachelor of Engineering (Hons), Master of Engineering, Bachelor of Business Studies (Finance) and ACA. I am married with three children.

GARTH DIBLEY

I work at the Huntly Power Station as Performance Engineer. Qualifications previously awarded have been NZCE and Bachelor of Engineering (Mechanical) from Canterbury University.

SHANE GIBBONS

I am employed by the Ministry of Maori Development in Rotorua. I also have a Bachelor of Laws from the University of Otago awarded in 1983.

SHERYL GOULIN

I started my working life as a receptionist/optical technician for a short while and then spent the next eight years working with intellectually disadvantaged people in NZ, Australia and England. I left this field to join the NZ Police Department where I served for six years. Upon my resignation from the Police I entered the private training industry. I am now the owner and manager of Insight Ltd, a successful private training establishment based in the Waikato with branches in the Thames Valley and Taranaki regions.

SHARON HOLLIS

My MBA degree is a personal achievement undertaken to compliment my practical background. I thank the University of Waikato for the opportunity. To my peers, lecturers and the people I have met throughout the course, thank you for enhancing the experience. My degree has confirmed my belief that anyone can achieve anything they wish if they are determined and focused. Nothing is beyond ones grasp.

BOB HOWLETT

I have worked in the electricity industry for 34 years - from power system maintenance to operational management. Chairperson of the Electricity Generation and Supply Industry Advisory Group. Achievements include being part of a team to commission the Tongariro Power Development Scheme (1973), commissioning and implementing the first full scale power system simulator in the southern hemisphere (1981), overseas study of electricity industry training facilities (1987) and managing the relocation and remote operation of TransPower's North Island Control Centre to Hamilton (1993). In the future I would like to be involved in designing and establishing the Electricity Industry Training Organisation along with international consultancy.

STEPHANIE JONES

My qualifications are MSc, BMS, ACA, and now the MBA! Employment History - 1986-1994: Accountant at KPMG Peat Marwick, 1994: Management Accountant at AgResearch. Work experience includes analysis of accounting systems and internal control process; management and financial accounting; taxation accounting; business planning; implementation of accounting systems; problem solving with respect to system processes

DENIS JURY

I am Manager of Pharmacy Services at Health Waikato Ltd. I also have Bachelor of Science, Master of Science and Doctor of Philosophy degrees from the University of Waikato.

MIKE KEDIAN

Born in South Africa where I did my Bachelor of Science and Master of Science degrees in Mechanical Engineering. Worked in the Oil Industry, Sugar Industry and in lecturing before coming to New Zealand in 1988. Presently Production Manager for Waikato Hydro Group of ECNZ.

HUGH KING

Hugh Russell King - New Zealand Kiwifruit Marketing Board. The opportunity to benchmark skills, learnt by trial and error from a diverse work experience, against accepted theory was the driving force behind my completing an MBA. I am a 40 year old individual who has solely learnt that experience is a high risk investment in tomorrow's world. The extent to which cunning can replace a sound base in academic theory is doubtful.

JAMES LOVATT

Born in Scotland and came to New Zealand in 1974. Career in the Nuclear Energy and Gas Industries. Current employer AGL (NZ) Ltd as Manager Business Planning. My motivation is my wife and two sons who are smarter than I am.

MIKE MARTIN

One the six seniors of the class of '92. First started University in 1962, dropped out, and now completing my first (gulp) degree. As a candidate for Mastermind, special subject (as Basil said to Sybil) "stating the bleeding obvious".

ANDREW McINTOSH

After graduating from the Marconi School of Wireless in 1974, I worked in the computer industry moving from service technician, to design engineer, to sales and finally marketing. After a time managing my own business, I moved to NZ in 1991 to work for Natural Gas Corporation as Industrial Market Manager. During the MBA programme I was well supported by my wife Claire and children Anderson and Hannah.

DAVID McMILLAN

Trained at Wellington Teacher's College, then five years teaching experience culminated in my appointment as a Sole Charge Principal. I entered the insurance industry as a representative with Colonial in 1988 and achieved Merit Award in my first nine months in the industry. I joined National Mutual as an Agency Manager Trainee and progressed rapidly to Sales Manager of the Waikato Victoria Team which became the second highest producing team in the company in 1992. I left National Mutual to establish Emerald Consultants in January 1993. This was as a direct result of the MBA, and have found my thesis well received in the commercial sector. Perhaps of equally enormous benefit to the learning was the companionship and ongoing friendships formed during the two years. I intend to take up the doctorate when available.

TONY RICHARDSON

Born in Wellington 1949, graduated with Master of Arts (Honours) from Victoria University of Wellington in 1972. Qualified a librarian that same year and held City Librarian positions in Wanganui and Hamilton. Moved into corporate management with the Hamilton City Council (1988) and in 1989 joined Network Consulting as Director and Senior Consultant. I specialise in strategic planning, facilitation and organisational improvement.

KEVIN ROSE

In 1991, after completing post graduate studies in Beijing, I returned home to Hamilton to further my formal business education. The EMBA has been a unique opportunity to learn together with a diverse group of senior business managers. I believe that the knowledge and skills gained through the course and interaction with the group has made an excellent compliment to proficiency in Mandarin. I work for the Building Products Sector of Fletcher Challenge Ltd involved in the development and implementation of business strategy in China. My wife Nisa and I have a son and are expecting another child this December.

DEREK ROSER

20 year background in Medical Technology specialising in Immunohaematology. Moved into management "proper" in 1989 and has held positions including Executive Assistant CEO, Surgical Services Coordinator, and Service Manager for Medical Services. Currently Project Analyst at Western Bay Health.

ANGELA SANSON

I have been employed in a number of manufacturing and service organisations in the capacity of accounting administration and corporate services. For the last 10 years I have worked in the private health sector and am currently the Corporate Services Manager for Medlab Hamilton.

PETER SHERWIN

Married to Aani, two adult kids. I work as Divisional Manager, Education at BOP Polytechnic. One time shepherd, deer culler, shearer, fencer, appliance salesman, teacher, community worker and what have you. My likes include my family, flying aeroplanes, laughing, fishing, Baileys Irish Cream, old cars, goody goody gum drops ice cream and being challenged. Dislikes include bigotry, sweetcorn and politicians who smile all the time. Most memorable MBA experiences were Warren Yardley in a dress! and the marvellous people I've met and friendships I've made. The most forgettable are TQM, Oranga lunches and open book exams in Corporate Finance. Future aspirations are to make a difference somewhere, to continue to be challenged and to get really sick of fishing.

DAVID SNELL

I was born in Hamilton and am married with three children. During the past 20 years I have practiced architecture and interior design in my own consultancy. I am looking forward to new achievements through gaining an MBA.

AUBREY TEMARA

I am 46 years, married with five children, and of Tamakaimoana and Ngati Te Paena hapu of Ngai Tuhoe. I am also affiliated to Ngati Porou. I have had an extensive career in the public service commencing in 1968 with Dept of Maori Affairs, leaving in 1974 for a brief sojourn overseas. In 1976 I commenced a 10 year stint with local authorities which took me from Whakatane District Council, to Whangarei City Corp in 1978 and in 1983 to Tauranga County Council. I joined the management of the Housing Corp in Rotorua 1987. The demands of Iwi Development saw me seconded to the newly established Iwi Transition Agency in 1989 where as Senior Iwi Development Manager, I oversaw the management of Iwi Development projects and the distribution of iwi development seeding funds for the Central Region. In 1992 I enrolled for the inaugural EMBA, my goal being to upskill and eventually take my new skills back to my people in Te Urewera. Currently employed as a Maori Liaison Officer with the Rotorua District Council.

JOHN TUCKER

At the time of the graduation ceremony I will be aged 50. I am married with two grown children and have worked for Plastic Products for 25 years holding various manufacturing management positions. I am currently Group Supply Manager and just completed a two year term as President of the Plastics Institute of NZ at the same time doing my MBA.

TE TARU WHITE

I have a BSc(Hons) in Geology from Victoria University and was employed as an Engineering Geologist in the Public Sector for 10 years, the last four years as Mining Engineer/Geologist with NZ State Coal Mines in Huntly. This was followed by two years as the Corporate Services Manager with the Department of Maori Affairs in Rotorua and three years with the Bay of Plenty Area Health Board as Human Resource Manager. Currently employed as the General Manager the Ministry of Maori Development based in Wellington and responsible for 13 regional offices throughout NZ.

WARREN YARDLEY

Born in New Zealand with early education in Australia - later attended schools in Tokoroa and Auckland University to complete a Bachelor of Engineering. Upheavals resulted in an identity crisis which was evident in the EMBA programme. Missed attending intermediate school (none in Tokoroa at time), trying to make up for it ever since. I am presently the Manager of Kinleith Region of Carter Holt Harvey Forests and past member of Tokoroa Pig Hunting Club. Finally managed to find a lady who would honour and obey me.

DIPLOMA IN MANAGEMENT STUDIES

MARY BALDWIN

I am a manager in the Health Business with a strong nursing background particularly in Intensive Care. Currently employed at Health Waikato, Manager of Emergency and Critical Care Services. I am the proud mother of three beautiful young children.

DEAN BELL

I work for InterAg, a Division of Carter Holt Harvey Plastic Products Group. I will rejoin InterAg at the completion of the International MBA programme in August 1995. Having worked as an Area Manager, I have been on overseas projects in Australia and the USA during the four month period between the Diploma and MBA.

TANIA BRENSTRUM

Having completed a social sciences degree in economics, I remained at university to study for the Diploma in Management Studies. I now work for Tortrix Management Ltd in Auckland as a foreign exchange sales representative.

JOHN BRYANT

I enlisted in the NZ Army in 1976 having completed a Bachelor of Science in Commerce (Economics) degree at the University of Santo Thomas, Manila, Republic of the Philippines. I have held a variety of positions in the Royal NZ Electrical and Mechanical Engineers and have twice been deployed on peacekeeping missions, the first in the Sinai in 1986, and more recently in 1992 on active service in Bosnia where I was wounded and repatriated back to NZ. I now command the 3rd Logistic Regiment of the NZ Army at Burnham Military Camp.

JANE EGGLETON

Upon completion of my Bachelor of Social Sciences degree, I did the Diploma in Management Studies. These qualifications have helped me to gain my present position, as Customer Services Representative with Bellsouth.

BRYCE ENGLAND

I was born 1973 in Hamilton and gained an A Bursary from St Paul's Collegiate in 1990. I completed my Bachelor of Science (majoring in Physics and Chemistry) from Waikato University in 1993 and am currently studying for my Master of Science (Technology) degree in Physics.

MICHAEL FERGUSON

Currently a Serving Officer in the NZ Army. The DipMS allowed me to formalise much that I had learnt through both the Army and in support of community groups. The course itself was informative and allowed the openings of where to find and search for knowledge within the business community.

KEVIN FORD

Prior to going to University I was a partner in a business selling and installing radio communication equipment. I decided to go to University to further my skills in the Management field. I expected that the DipMS would provide me with the knowledge I needed to further my career. Having the Diploma has assisted me in obtaining employment and meeting both business and personal objectives.

ROSEMARY KENT

I am grateful to be sponsored by the NZ Army to do the course, as part of continuing officer training. Joined the Army in 1982 as Nursing Officer, and enjoyed postings to Christchurch, Ohakea, Singapore, Auckland and Waiouru. Currently working as Practice Manager in Waiouru. Found the DipMS stimulating, and enjoyed the views and work experiences of the other course members. Regret unable to attend graduation.

SAMSON LEE

I already have a BSocSc degree from the University of Waikato in the area of Computer Science, Statistics and Operations Research. Before starting the Diploma in Management Studies, I was MIS Project Manager at The Waikato Polytechnic. I am originally from Hong Kong.

DAVID MASTERS

After completing a BSc in 1983 I got bitten by the travel bug and spent a number of years travelling around the globe. I became enthralled with teaching English as a Second Language (especially in Japan) so I returned to NZ, completed a Diploma in Second Language Teaching and to further 'skill' myself I did the DipMS.

ALASDAIR NORTH

I have lived in Auckland for most of my life and after graduating from St Kentigern College in 1988 I moved to Waikato University in 1989, completing a BSocSc in 1993. After working with Shell Oil for one year I spent the summer of 93/94 studying for the DipMS to gain some formal management training. I have moved back to Auckland where I was hired by Mobil Oil and am currently managing Mobil Avondale. The course has helped me a lot and given a good grounding for the years to come. I am an active golfer and waterskiier in my leisure time.

ADRIAN WOOD

Born in 1972 and studied at the University of Waikato from 1991-1994 when I graduated with a BSocSc in History followed by the Diploma in Management Studies. I am now working as a Customer Services Officer for A.M.I. in Central Auckland.

DIPLOMA IN PERSONAL FINANCIAL PLANNING

HARVEY DIXON

I am aged 40 and have had 23 years experience with ANZ Banking Group, including positions at several branches and Head Office. Areas of involvement in earlier years pertained to retail and commercial lending, branch administration, methods and organisation. Over the past four years, I have been with ANZ Investment Advisory Service and am currently Senior Investment Adviser for Auckland Central District.

HARVEY DUNCAN

I have been employed by Bank of New Zealand Investment Advisory Services Ltd for six years, the last four in Hamilton. I am married with four children and have worked for the BNZ all my life in branches throughout the North Island and am now dedicated to the Financial Planning Industry.

PETER JONES

I have been a Financial Planner for the past six years, focusing on the high net worth market in the Eastern Bay of Plenty/Rotorua/Taupo areas. I recently established a private practice - Jones Financial Services Limited in Rotorua. The Diploma course has been of tangible benefit and a positive market differentiation exercise.

ROSS KIRKBRIDE

I have been with ANZ Banking Group for 28 years, principally involved in branch administration, lending and marketing. For the last seven years my position has been Senior Investment Adviser, Auckland South District for the ANZ Investment Advisory Service. In addition I am a Director of ANZ Pensions (NZ) Ltd and a Trustee of the ANZ Staff Superannuation Scheme. I also have a regular column on investment with Focus Asia Magazine. I am married with two children.

ADRIAN KOPPENS

Born one of seven children in Holland 1942, emigrated 1951 and naturalised 1957. Attended high school for 18 months, followed by three years part-time correspondence study, gaining UE in 1960. Most accountancy education also by part-time correspondence gaining admission ACA (1966), ACIS (1967), CMA (1971). Regular participant in continuing education programmes and for many years active in professional association activities. Lifetime in public practice, taking special interest in personal financial planning since 1990. Aiming to lead specialist service up to (and into!) retirement.

LESTER LUEY

I am a Financial Planning Consultant with Ord Minnett Securities NZ Ltd in Wellington - a leading sharebroking firm. I have been in the investment advisory industry for two and a half years. Prior to this I completed a Business Administration degree at Victoria University of Wellington and have worked in banking and the import/export businesses.

KAREN MORRIS

My position is Investment Services Manager (Northern Region) at Prudential Investment Services. I have worked for Prudential for five years and live in Auckland.

SHERYL NICHOLLS

After graduating from Otago University with a Bachelor of Arts and a Post Graduate Diploma, I established Sheryl Nicholls Ltd, an independent financial advisory company.

STEPHEN O'CONNOR

Qualifications include a Bachelor of Commerce from the University of Otago (1983) and an ACA (1984). I am currently with O'Connor Dunne Investment Services Ltd - a merged practice with Peter Dunne. Previous employment includes positions at Southern Investment Services Ltd where I established and managed Independent Investment Advisory Business, Swain Holdings Group Ltd (General Manager and Manager Financial Planning Division), and Client Adviser at Pierce Knox McCrostie. I am married with two children.

JOHN SHERSON

I am an Investment Consultant with Bank of New Zealand Investment Advisory Services, based in Hamilton. I have spent 20 years in financial services and in 1982 graduated with a Bachelor of Social Sciences degree from Waikato University, majoring in Economics, which I completed on a part time basis.

WAYNE SMITH

I am aged 35, born in Wanganui and left school at the end of the sixth form (1977). This has been the first occasion I have embarked upon furthering my educational qualifications since 1977. I have worked in the Banking Industry since December 1977 i.e. Post Office Savings Bank which became Post Bank on 1/4/87 and purchased by the ANZ Bank in 1989. My current position is ANZ Senior Investment Adviser for the Auckland North District.

ROBERT TURNER

I completed my Bachelor of Arts from Victoria University of Wellington in 1978 and set up my own business in 1983. I received a study award from FPG/Westpac Education Foundation this year. I run a successful financial and investment planning practice in Auckland and am a member of the Register of Investment Advisors and Financial Planners.

JON WEST

I have worked in financial services for 20 years and have my own financial planning practice in Tauranga. I am keen to improve investor confidence in long term investment strategies and looking to introduce an investment education service in the Bay of Plenty. I am thrilled to have completed a tertiary qualification before the age of 40 having first entered university in 1973!